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March 26, 2021

This Brochure provides information about the qualifications and business practices of Quantumvest, Inc. If you have any questions about the contents of this Brochure, please contact us at (480) 237-4007 or via email at Troncancio@quantum-vest.com. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Quantumvest, Inc. ("Quantumvest") is a Registered Investment Adviser. Registration of an Investment Adviser does not imply any level of skill or training. The oral and written communications of an Adviser provide you with information that you may use to determine whether to hire or retain them.

Additional information about Quantumvest is also available via the SEC's website www.adviserinfo.sec.gov. You can search this site by using a unique identifying number, known as a CRD number. The CRD number for Quantumvest is 171780. The SEC's web site also provides information about any persons affiliated with Quantumvest who are registered, or are required to be registered, as Investment Adviser Representatives of Quantumvest.

## Item 2 - Material Changes

Since our last filing on February 26, 2020 no material changes have been made.

We will ensure that you receive a summary of any material changes to this and subsequent Brochures within 120 days of the close of our business' fiscal year end which is December 31st. We will provide other ongoing disclosure information about material changes as they occur. We will also provide you with information on how to obtain the complete brochure. Currently, our Brochure may be requested at any time, without charge, by contacting Taylor Roncancio at (480) 237-4007.

Additional information about Quantumvest is also available via the SEC's website <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. You can search this site by using a unique identifying number, known as a CRD number. The CRD number for Quantumvest is 171780. The SEC's web site also provides information about any persons affiliated with Quantumvest who are registered, or are required to be registered, as Investment Adviser Representatives of Quantumvest.

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## Item 4 – Advisory Business Introduction

Quantumvest, a corporation organized in the State of Arizona, is a Registered Investment Adviser ("Adviser") which offers investment advice, securities, insurance, and other financial services to clients. We are registered through and regulated by the Arizona Corporation Commission Securities Division.

We provide investment advice through Investment Adviser Representatives ("Advisor") associated with us. These individuals are appropriately licensed, qualified, and authorized to provide advisory services on our behalf. In addition, all advisors are required to have a college degree, professional designation, or equivalent professional experience.

Roncancio Wealth Management was founded in 2014 by Taylor Roncancio, who serves as Chief Compliance Officer and CEO. In September 2019, First Citadel officially changed is legal and business name to Quantumvest, Inc. In April 2019, Austin Roncancio will become a 20% shareholder of Quantumvest.

We provide portfolio management services to individuals, high net worth individuals, trusts, estates, corporate pension and profit-sharing plans, charitable organizations, foundations, endowments, corporations, small businesses and churches. We understand that these products can be complicated, and we operate in a fiduciary capacity in order to provide you with unbiased assistance to guide you every step of the way in selecting the most appropriate investments and funds. We specialize in helping high net worth individuals and business owners design and implement their long term buy and hold investing strategies. Our minimum account opening balance is \$250,000 which may be negotiable based upon certain circumstances.

We are committed to the precept that by placing the client's interests first, we will add value to the asset management process and earn the client's trust and respect. We value long term relationships with our clients whom we regard as strategic partners in our business.

#### Services

We provide various asset management and financial planning services, with an emphasis on business and retirement planning and services. Our focus is on helping you develop and execute plans that are designed to build and preserve your wealth.

As of December 31, 2020, we provide asset management services for 203 total clients, managing total assets of \$43,978,608, all of which are managed on a discretionary basis.

We do not participate in wrap fee programs.

We manage assets on a discretionary basis, which means you have given us the authority to determine the following with/without your consent:

- Securities to be bought or sold for your account
- Amount of securities to be bought or sold for your account

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- Broker-dealer to be used for a purchase or sale of securities for your account
- Commission rates to be paid to a broker or dealer for your securities transaction.

If you have not given us the authority to manage your account on a discretionary basis, then we cannot trade in your account without your express permission.

While we may have trading discretion on your account (i.e., placing trades in your account without your approval), trading activity is generally limited to help minimize your trading costs. Trading may be required to meet initial allocation targets, after substantial cash deposits that require investment allocation, and/or after a request for a withdrawal that requires liquidation of a position. Additionally, your account may be rebalanced or reallocated periodically in order to reestablish the targeted percentages of your initial asset allocation. This rebalancing or reallocation will occur on the schedule we have determined together. You will be responsible for any and all tax consequences resulting from any rebalancing or reallocation of the account. We are not tax professionals and do not give tax advice. However, we will work with your tax professionals to assist you with tax planning. You will have the opportunity to meet with us periodically to review the assets in your account.

Taylor Roncancio is not a licensed insurance agent in the State of California. As such, insurance products and services will not be offered to California residents.

## **Investment Management**

Asset management is the professional management of securities (stocks, bonds and other securities) and assets (e.g., real estate) in order to meet your specified investment goals. With an Asset Management Account, you engage us to assist you in developing a personalized asset allocation program and custom-tailored portfolio designed to meet your unique investment objectives. The investments in the portfolio account may include mutual funds, stocks, bonds, equity options, futures, etc.

We will meet with you to discuss your financial circumstances, investment goals and objectives, and to determine your risk tolerance. We will ask you to provide statements summarizing current investments, income and other earnings, recent tax returns, retirement plan information, other assets and liabilities, wills and trusts, insurance policies, and other pertinent information. We can also work with you, in a consulting capacity, to create an Investment Policy Statement (IPS) that will serve as the roadmap to guide your wealth management program. Your IPS will incorporate many different aspects of your financial status into an overall plan designed to meet your goals and objectives. We will create a formal IPS and deliver it to you upon completion.

Based on the information you share with us, we will analyze your situation and recommend an appropriate asset allocation or investment strategy. You will be provided with a targeted strategic allocation of assets by class, as well as limited investment advice. Our recommendations and ongoing management are based upon your investment goals and objectives, risk tolerance, and the investment portfolio you have selected. We will monitor the account, trade as necessary, and communicate regularly with you. Your circumstances shall be monitored in quarterly and annual account reviews. These reviews will be conducted in person, by telephone conference, and/or via a written inquiry/questionnaire. We will work with you on an ongoing basis to evaluate your asset allocation as well as rebalance your portfolio to keep

it in line with your goals as necessary. We will be reasonably available to help you with questions about your account. You will also receive our Advisory Agreement which describes what services you will receive and what fees you will be charged.

#### We will:

- Review your present financial situation
- Monitor and track assets under management
- Provide portfolio statements, periodic rate of return reports, asset allocation statement, rebalanced statements as needed
- Advise on asset selection
- Determine market divisions through asset allocation models
- Provide research and information on performance and fund management changes
- Build a risk management profile for you
- Assist you in setting and monitoring goals and objectives
- Provide personal consultations as necessary upon your request or as needed.

You are obligated to notify us promptly when your financial situation, goals, objectives, or needs change.

You shall have the ability to impose reasonable restrictions on the management of your account, including the ability to instruct us not to purchase certain mutual funds, stocks or other securities. These restrictions may be a specific company security, industry sector, asset class, or any other restriction you request.

Under certain conditions, securities from outside accounts may be transferred into your advisory account; however, we may recommend that you sell any security if we believe that it is not suitable for the current recommended investment strategy. You are responsible for any taxable events in these instances. Certain assumptions may be made with respect to interest and inflation rates and the use of past trends and performance of the market and economy. Past performance is not indicative of future results.

If you decide to implement our recommendations, we will help you open a custodial account(s) with Charles Schwab. The funds in your account will generally be held in a separate account, in your name, at an independent custodian, and not with us.

You will enter into a separate custodial agreement with the custodian. This agreement, among other things, authorizes the custodian to take instructions from us regarding all investment decisions for your account. We will select the securities bought and sold and the amount to be bought and sold, within the parameters of the objectives and risk tolerance of your account. The custodian will effect transactions, deliver securities, make payments and do what we instruct. You are notified of any purchases or sales through trade confirmations and monthly statements that are provided by the custodian. These statements list the total value at the start of the quarter, itemize all transaction activity during the quarter, and list the types, amounts, and total value of securities held as of the end of the quarter. Your statement

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may be in either printed or electronic form based upon your preferences. You will at all times maintain full and complete ownership rights to all assets held in your account, including the right to withdraw securities or cash, proxy voting and receiving transaction confirmations.

We will also provide you with a quarterly performance statement starting at the end of the first full calendar quarter after signing the Client Advisory Agreement. These statements give you additional feedback regarding performance, educate you about our long-term investment philosophy, and describe any changes in current strategy and allocation along with the reasons for making these changes.

We are available during normal business hours either by telephone, fax, email, or in person by appointment to answer your questions.

## **Financial Planning Services**

We provide services such as financial planning, financial consulting, retirement planning, estate planning, business planning, educational planning, and comprehensive financial management.

#### Financial Planning/Consulting and Retirement Planning

Fee based financial planning is a comprehensive relationship which incorporates many different aspects of your financial status into an overall plan that meets your goals and objectives. The financial planning relationship consists of face-to-face meetings and ad hoc meetings with you and/or your other advisors (attorneys, accountants, etc.) as necessary.

In performing financial planning services, we typically examine and analyze your overall financial situation, which may include issues such as taxes, insurance needs, overall debt, credit, business planning, retirement savings and reviewing your current investment program. Our services may focus on all or only one of these areas depending upon the scope of our engagement with you.

#### Comprehensive Financial Management Services

Our comprehensive financial management services encompass all aspects for financial services such as investment management services, estate planning, philanthropic planning, retirement planning, risk management, and family legacy Planning.

Based upon your needs, we will provide consultations throughout the year to advise and counsel you about other financial issues. We will help you with transition planning, major transaction analysis, coordinated with cash flow needs, retirement needs, estate planning needs, income tax planning, life and disability insurance needs, investment needs, alternative investment analysis, and college education planning.

It is essential that you provide the information and documentation we request regarding your income, investments, taxes, insurance, estate plan, etc. We will discuss your investment objectives, needs and goals, but you are obligated to inform us of any changes. We do not verify any information obtained from you, your attorney, accountant or other professionals.

If you engage us to perform these services, you will receive a written agreement detailing the services, fees, terms and conditions of the relationship. You will also receive this Brochure. You are under no

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obligation to implement recommendations through us. You may implement your financial plan through any financial organization of your choice.

We obtain information from a wide variety of publicly available sources. We do not have any inside private information about any investments that are recommended. All recommendations developed by us are based upon our professional judgment. We cannot guarantee the results of any of our recommendations. Choosing which advice to follow is your decision.

## Third Party Money Managers

We may determine that opening an account with a professional third-party money manager is in your best interests. We do not have contracts with any third-party money managers as of the date of this brochure.

Using a third-party money manager allows you to obtain portfolio management services that typically require higher minimum account sizes outside of the program. The money managers selected will have discretion to determine the securities they buy and sell within the account, subject to reasonable restrictions imposed by you. Due to the nature of these types of programs, each of the independent money managers is obligated to provide you with a separate disclosure document. You should carefully review this document for important and specific program details, including pricing.

Under these types of programs, we may:

- Assist in the identification of investment objectives
- Recommend specific investment style and asset allocation strategies
- Assist in the selection of appropriate money managers and review performance and progress
- Recommend reallocation among managers or styles within the program
- Recommend the hiring and firing of money managers utilized by you.

You should read the ADV Part 2 disclosure document of the money manager you select for complete details on the charges and fees you will incur. Selection of third-party money managers will not be offered to California residents.

#### Other Services

Our Advisors, such as Taylor Roncancio, may recommend and sell life, disability, health, and long-term care insurance. Our Advisors may receive the usual and customary commissions associated with these sales from the insurance company. You will not pay a separate fee for these and your advisory fee will not be reduced by any payments we receive from these sales. Insurance products and services will not be offered to California residents.

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## Item 5 – Fees and Compensation

We provide asset management and financial planning services for a fee. Our fees do not include brokerage commissions, transaction fees, and other related costs and expenses. You may incur certain charges imposed by custodians and other third parties. These include fees charged by managers, custodial fees, deferred sales charges, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Mutual funds, money market funds and exchange-traded funds (ETFs) also charge internal management fees, which are disclosed in the fund's prospectus. These fees may include, but are not limited to, a management fee, upfront sales charges, and other fund expenses. We do not receive any compensation from these fees. All of these fees are in addition to the management fee you pay us. Services similar to those offered by us may be available elsewhere for more or less than the amounts we charge.

You could invest in a mutual fund directly, without our services. In that case, you would not receive the services provided by us which are designed, among other things, to assist you in determining which mutual fund or funds are most appropriate to your financial condition and objectives. Our Advisory-Agreement/Financial-Planning-Agreement defines what fees are charged and their frequency.

## 1. Investment Management Fee Schedule

Our minimum account opening balance is \$250,000.00 which may be negotiable based upon certain circumstances. The fee charged is based upon the amount of money you invest; however, there is no fee charged for cash and money market accounts. Multiple accounts of immediately-related family members, at the same mailing address, will be considered one consolidated account for billing purposes. The monthly fee will be charged for the total of all of the accounts comprising the consolidated account. The total fee will be billed to one selected Client account unless arranged otherwise between us. Fees are charged monthly, in arrears. Payments are due and will be assessed on the last day of each month, based on the ending balance of the account under management for the preceding month and will be calculated as follows:

#### Investment Management Fee Schedule

(For non-Accredited Investor or non-Qualified Client only)

Percentage	Portfolio Size (AUM)
2.00%	Up to-\$1,000,000
1.75%	\$1,000,001+

Performance Based Fee Schedule

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(For Accredited Investor or Qualified Client only)

Management Fee	Performance Allocation
2.00%	20%

The fees shown above are annual fees and may be negotiable based upon certain circumstances. You will pay 1/12 of this amount on a monthly basis. No increase in the annual fee shall be effective without prior written notification to you. We believe our advisory fee is reasonable considering the fees charged by other investment advisers offering similar services/programs. Lower fees for comparable services may be available from other sources.

In certain circumstances, advisory fees and account minimums may be negotiable based upon prior relationships as well as related account holdings. As part of its services, Quantumvest may recommend third party manager(s) to clients and will be compensated by the third-party manager(s) from the advisory fees collected from our clients. The compensation received by Quantumvest will typically be a fraction of the asset management fee received by the third-party manager. The total fee paid by clients will not exceed industry standard. As of the date of this brochure, no agreements with third party managers are in place. At such time that we enter into an agreement(s) with third party manager(s), you should read the ADV Part 2 disclosure document of the money manager for complete details on the charges and fees you will incur. Selection of third-party money managers will not be offered to California residents.

Certain strategies offered by us involve investment in mutual funds. Load and no-load mutual funds may pay annual distribution charges, sometimes referred to as "12(b)(1) fees". These 12(b)(1) fees come from fund assets, and thus indirectly from clients' assets. We do not receive any compensation from these fees. The 12(b)(1) fee, deferred sales charges and other fee arrangements will be disclosed upon your request and are typically described in the applicable fund's prospectus.

Your account at the custodian may also be charged for certain additional assets managed for you by us but not held by the custodian (i.e. variable annuities, mutual funds, 401(k)s).

The fees we charge can be deducted directly from your account at the custodian. We will instruct the custodian to deduct the fees from your account at the end of the monthly. This fee will show up as a deduction on your following monthly account statement from the custodian.

Either party may terminate the relationship with a thirty (30) day written notice. Upon termination of any account, any fees that are due, but have not been paid, will be billed to you and are due immediately.

# 2. Financial Planning/Consulting, Retirement Planning and Comprehensive Management Fees

In addition to Asset-based fees, Quantumvest can charge hourly fees for the development of wealth management plans, written financial plans, or consultations at an hourly rate not to exceed \$250. These fees are negotiable and agreed to in writing and paid by the Client after services have been delivered. Under such circumstances, the Client agrees to pay the Adviser \$150 per hour for these services. Payment is accepted via check.

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We provide financial planning services and receive compensation from the sale of securities, insurance, and other products or services recommended in a financial plan. This creates a conflict of interest between our interests and the interests of our clients. You are under no obligation to act upon our recommendations. Should you elect to act on any of the recommendations, you are under no obligation to effect the transaction through us. Lower fees for comparable services may be available from other sources. Insurance products and services will not be offered to California residents.

#### 3. Other Fees

Our Advisors may recommend and sell life, disability, health, and long-term care insurance and will receive the usual and customary commissions in addition to any agreed upon advisory fee.

- a. This creates a conflict of interest and may affect the judgment of our Advisors when making recommendations as it gives our Advisors an incentive to recommend investment products based on the compensation received rather than on the client's needs. Quantumvest and our Advisors mitigate this conflict by endeavoring at all times to put the interest our clients first as part of our fiduciary duty. We require that all Advisors disclose this conflict of interest when such recommendations are made. Also, we require Advisors to disclose that clients may purchase recommended insurance products from other insurance agents not affiliated with us.
- b. Clients have the option to purchase investment and insurance products recommended by our Advisors through other agents not affiliated with us.
- c. The compensation earned from these products and services represents less than 50% of the revenue received from our advisory clients.
- d. The compensation received from providing insurance products and services is usual and customary and is in addition to our advisory fees.

Insurance products and services will not be offered to California residents.

## Item 6 – Performance Based Fee and Side by Side Management

Our Performance Allocation is a performance-based fee which is a fee based on a share of capital gains on or capital appreciation of the assets of a client. Our performance-based fee schedule is only available for those that meet the either the accredited investor or qualified client definitions under federal and state securities rules and regulations. The specific Performance Allocations are outlined above in Item 5.

Generally, at the end of each fiscal year, subject to the loss recovery provisions and performance hurdle discussed below, for specific allocations outlined in Item 5 above (i) each client account balance as of the end of such fiscal year (determined prior to giving effect to the performance allocation, and as adjusted for contributions to and withdrawals from such client account during such fiscal year) over (ii) each client account balance as of the beginning of such fiscal year (such excess, the "Net Capital Appreciation"), will be deducted from each client account provided that no such performance allocation shall be made with

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respect to the unless and until such Net Capital Appreciation exceeds a hard 2% annual performance hurdle, and then only to the extent of such excess. The foregoing performance hurdle is calculated on an annual basis, pro-rated for partial years, and shall not compound from year to year.

Receiving a performance-based fee creates an incentive for Quantumvest to make investments that are riskier or more speculative than would be the case in the absence of those performance-based arrangements. Such fee arrangements could also create an incentive to favor higher fee-paying accounts over other accounts in the allocation of investment opportunities. However, Quantumvest has procedures designed and implemented to ensure that all clients are treated fairly and equally, and to mitigate this conflict from influencing the allocation of investment opportunities among clients.

## Item 7 - Types of Client(s)

We provide portfolio management services to individuals, high net worth individuals, trusts, estates, corporate pension and profit-sharing plans, charitable organizations, foundations, endowments, corporations, small businesses and churches.

Our minimum account opening balance is \$250,000.00 which may be negotiable based upon certain circumstances.

## Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss

We use technical analysis and charting as part of our overall investment management discipline; the implementation of these analyses as part of our investment advisory services to you may include any, all or a combination of the following:

## 1. Technical Analysis

Technical Analysis is a technique that attempts to determine a security's value by developing models and trading rules based upon price and volume transformation. Technical analysis assumes that a market's price reflects all relevant information, so the analysis focuses on the history of a security's trading behavior rather than external drivers such as economic, fundamental and news events. The practice of technical analysis incorporates the importance of understanding how market participants perceive and act upon relevant information rather than focusing on the information itself. Ultimately, technical analysts develop trading models and rules by evaluating factors such as market trends, market participant behaviors, supply and demand and pricing patterns and correlations.

The investment strategies we use to implement any investment advice given to you include, but are not limited to:

- Long term purchases (securities held at least a year)
- Short term purchases (securities sold within a year)

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- Trading (securities sold within 30 days)
- Margin Transaction
- Option writing, including covered, uncovered and spread option strategies.

As with other types of analysis, the predictive nature of technical analysis can vary greatly; models and rules are often modified and updated as new patterns and behaviors develop. Past performance is not an indicator of future return.

#### 2. Risks

We cannot guarantee our analysis methods will yield a return. In fact, a loss of principal is always a risk. Investing in securities involves a risk of loss that you should be prepared to handle. You need to understand that investment decisions made for your account by us are subject to various market, currency, economic, political and business risks. The investment decisions we make for you will not always be profitable nor can we guarantee any level of performance.

A list of all risks associated with the strategies, products and methodology we offer are listed below:

#### 1. Alternative Investment Risk

Investing in alternative investments is speculative, not suitable for all clients, and intended for experienced and sophisticated investors who are willing to bear the high economic risks of the investment, which can include:

- Loss of all or a substantial portion of the investment due to leveraging, short-selling or other speculative investment practices
- Lack of liquidity in that there may be no secondary market for the fund, and none expected to develop
- · Volatility of returns
- Absence of information regarding valuations and pricing
- Delays in tax reporting
- Less regulation and higher fees than mutual funds.

#### 2. Bond Fund Risk

Bond funds generally have higher risks than money market funds, largely because they typically pursue strategies aimed at producing higher yields of the risks associated with bond funds include:

- Call Risk The possibility that falling interest rates will cause a bond issuer to redeem—or call—its high-yielding bond before the bond's maturity date.
- Credit Risk the possibility that companies or other issuers whose bonds are owned by the
  fund may fail to pay their debts (including the debt owed to holders of their bonds). Credit
  risk is less of a factor for bond funds that invest in insured bonds or U.S. Treasury bonds. By
  contrast, those that invest in the bonds of companies with poor credit ratings generally will
  be subject to higher risk.

- Interest Rate Risk the risk that the market value of the bonds will go down when interest rates go up. Because of this, you can lose money in any bond fund, including those that invest only in insured bonds or Treasury bonds.
- Prepayment Risk the chance that a bond will be paid off early. For example, if interest

rates fall, a bond issuer may decide to pay off (or "retire") its debt and issue new bonds that pay a lower rate. When this happens, the fund may not be able to reinvest the proceeds in an investment with as high a return or yield.

#### 3. Fundamental Analysis Risk

Fundamental analysis, when used in isolation, has a number of risks:

- There are an infinite number of factors that can affect the earnings of a company, and its stock price, over time. These can include economic, political and social factors, in addition to the various company statistics.
- The data used may be out of date.
- It is difficult to give appropriate weightings to the factors.
- It assumes that the analyst is competent.
- It ignores the influence of random events such as oil spills, product defects being exposed,

and acts of God and so on.

#### 4. Modern Portfolio Theory (MPT) Risk

Modern Portfolio Theory tries to understand the market as a whole and measure market risk in an attempt to reduce the inherent risks of investing in the market. However, with every financial investment strategy there is a risk of a loss of principal. Not every investment decision will be profitable, and there can be no guarantee of any level of performance.

#### 5. Cyclical Analysis Risk

Looking at market cycles in conjunction with other investment strategies can be useful when making investment decisions. However, market cycles are not always predictable. Each financial investment strategy has benefits and risks. Not every investment decision will be profitable, and there can be no guarantee of any level of performance.

#### 6. Insurance Product Risk

The rate of return on variable insurance products is not stable, but varies with the stock, bond and money market subaccounts that you choose as investment options. There is no guarantee that you will earn any return on your investment and there is a risk that you will lose money. Before you consider purchasing a variable product, make sure you fully understand all of its terms. Carefully read the prospectus. Some of the major risks include:

• Liquidity and Early Withdrawal Risk – There may be a surrender charges for withdrawals within a specified period, which can be as long as six to eight years. Any withdrawals before

- a client reaches the age of 59 ½ are generally subject to a 10 percent income tax penalty in addition to any gain being taxed as ordinary income.
- Sales and Surrender Charges Asset-based sales charges or surrender charges. These charges
  normally decline and eventually are eliminated the longer you hold your shares. For example,
  a surrender charge could start at 7 percent in the first year and decline by 1 percent per year
  until it reaches zero.
- Fees and Expenses There are a variety of fees and expenses which can reach 2% and more such as:
  - Mortality and expense risk charges
  - Administrative fees
  - Underlying fund expenses
  - Charges for any special features or riders.
- Bonus Credits Some products offer bonus credits that can add a specified percentage to the
  amount invested ranging from 1 percent to 5 percent for each premium payment. Bonus
  credits, however, are usually not free. In order to fund them, insurance companies typically
  impose high mortality and expense charges and lengthy surrender charge periods.
- Guarantees Insurance companies provide a number of specific guarantees. For example, they may guarantee a death benefit or an annuity payout option that can provide income for life. These guarantees are only as good as the insurance company that gives them.
- Market Risk The possibility that stock fund or bond fund prices overall will decline over short or even extended periods. Stock and bond markets tend to move in cycles, with periods when prices rise and other periods when prices fall.
- Principal Risk The possibility that an investment will go down in value, or "lose money," from the original or invested amount.

#### 7. Mutual Funds Risk

The following is a list of some general risks associated with investing in mutual funds.

- Country Risk The possibility that political events (a war, national elections), financial problems (rising inflation, government default), or natural disasters (an earthquake, a poor harvest) will weaken a country's economy and cause investments in that country to decline.
- Currency Risk -The possibility that returns could be reduced for Americans investing in foreign securities because of a rise in the value of the U.S. dollar against foreign currencies. Also called exchange-rate risk.
- Income Risk The possibility that a fixed-income fund's dividends will decline as a result of falling overall interest rates.
- Industry Risk The possibility that a group of stocks in a single industry will decline in price due to developments in that industry.

- Inflation Risk The possibility that increases in the cost of living will reduce or eliminate a fund's real inflation-adjusted returns.
- Manager Risk -The possibility that an actively managed mutual fund's investment adviser will
  fail to execute the fund's investment strategy effectively resulting in the failure of stated
  objectives.
- Market Risk -The possibility that stock fund or bond fund prices overall will decline over short or even extended periods. Stock and bond markets tend to move in cycles, with periods when prices rise and other periods when prices fall.
- Principal Risk -The possibility that an investment will go down in value, or "lose money," from

the original or invested amount.

#### 8. Overall Risks

- Clients need to remember that past performance is no guarantee of future results. All funds
  carry some level of risk. You may lose some or all of the money you invest, including your
  principal, because the securities held by a fund goes up and down in value. Dividend or
  interest payments may also fluctuate, or stop completely, as market conditions change.
- Before you invest, be sure to read a fund's prospectus and shareholder reports to learn about its investment strategy and the potential risks. Funds with higher rates of return may take risks that are beyond your comfort level and are inconsistent with your financial goals.
- While past performance does not necessarily predict future returns, it can tell you how

volatile (or stable) a fund has been over a period of time. Generally, the more volatile a fund, the higher the investment risk. If you'll need your money to meet a financial goal in the nearterm, you probably can't afford the risk of investing in a fund with a volatile history because you will not have enough time to ride out any declines in the stock market.

#### 9. Stock Fund Risk

Overall "market risk" poses the greatest potential danger for investors in stocks funds. Stock prices can fluctuate for a broad range of reasons, such as the overall strength of the economy or demand for particular products or services.

#### 10. Technical Analysis risk

- Technical analysis is derived from the study of market participant behavior and its efficacy is a matter of controversy.
- Methods vary greatly and can be highly subjective; different technical analysts can sometimes make contradictory predictions from the same data.
- Models and rules can incur sufficiently high transaction costs.

## Item 9 - Disciplinary Information

Registered Investment Advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of us or the integrity of our management. We do not have any information to disclose concerning Quantumvest or any of our investment advisors. We adhere to high ethical standards for all advisors and associates. We strive to do what is in your best interests.

## Item 10 – Other Financial Industry Activities and Affiliations

Neither Quantumvest nor its investment adviser representatives are registered, or have an application pending to register, as a broker-dealer or a representative of a broker-dealer.

Neither Quantumvest nor its investment adviser representatives are registered, or have an application pending to register, as a futures commission merchant, commodity poll operator, a commodity trading advisor, or an associated person of the foregoing entities.

The investment adviser representatives of Quantumvest have the following outside business activities and/or affiliations to disclose.

#### Insurance

Quantumvest is a licensed insurance company/broker with various companies.

Quantumvest may recommend insurance products and may also, as company, sell those recommended insurance products to Clients. When such recommendations or sales are made, a conflict of interest exists as Quantumvest earn insurance commissions for the sale of those products, which may create an incentive to recommend such products. We require that all Investment Adviser Reps disclose this conflict of interest when such recommendations are made. Also, we require Investment Adviser Reps to disclose that Clients may purchase recommended insurance products from other insurance companies and/or agents not affiliated with us.

Taylor Roncancio is not a licensed insurance agent in the State of California. As such, insurance products and services will not be offered to California residents.

#### Other Affiliations

Taylor Roncancio owns Roncancio Enterprise, LLC, which owns rental properties and accounts for 5% of his time.

Taylor Roncancio also serves on the Board of Adjustment for the City of Scottsdale, Arizona, which accounts for 5% of his time.

Neither Quantumvest nor Taylor Roncancio receives compensation from money managers recommended to clients.

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Austin Roncancio is a sales manager with Fresh Air LP, which accounts for 80% of his time.

#### Selection of Other Advisers

As part of its services, Quantumvest may recommend third party manager(s) to clients and will be compensated by the third-party manager(s) from the advisory fees collected from our clients. This will create a conflict of interest since we may receive compensation for referring clients to these vendors. In order to mitigate this conflict of interest, we require all advisors to inform the client that they are under no obligation to implement any recommendations made by the third-party manager or Quantumvest. The fees charged by third party managers will be disclosed in their respective Form ADV Part 2. As of the date of this brochure, we have not entered into any agreements with third party managers. Prior to entering into any agreements with third party managers, we will ensure that the manager is properly licensed or registered as an investment adviser with the appropriate jurisdiction.

# Item 11 – Code of Ethics, Participation or Interest in Client Accounts and Personal Trading

### 1. General Information

We have adopted a Code of Ethics for all supervised persons of the firm describing its high standards of business conduct, and fiduciary duty to you, our client. The Code of Ethics includes provisions relating to the confidentiality of client information, a prohibition on insider trading, a prohibition of rumor mongering, restrictions on the acceptance of significant gifts, the reporting of certain gifts and business entertainment items, and personal securities trading procedures. All of our supervised persons must acknowledge the terms of the Code of Ethics annually, or as amended.

## 2. Participation or Interest in Client Accounts

Our Compliance policies and procedures prohibit anyone associated with Quantumvest from having an interest in a client account or participating in the profits of a client's account without the approval of the CCO.

We may recommend securities to you that we have purchased for our own accounts. We may trade securities in our account that we have recommended to you as long as we place our orders after your Orders. This policy is meant to prevent us from benefiting as a result of transactions placed on behalf of advisory accounts.

The following acts are prohibited:

- · Employing any device, scheme or artifice to defraud
- Making any untrue statement of a material fact
- Omitting to state a material fact necessary in order to make a statement, in light of the circumstances under which it is made, not misleading
- Engaging in any fraudulent or deceitful act, practice or course of business

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Engaging in any manipulative practices

A copy of the firm's Code of Ethics will be provided to any client or prospective client upon request, by contacting Taylor Roncancio.

### 3. Personal Trading

We may recommend securities to you that we will purchase for our own accounts. We may trade securities in our account that we have recommended to you as long as we place our orders after your orders. This policy is meant to prevent us from benefiting as a result of transactions placed on behalf of advisory accounts.

We have established the following restrictions in order to ensure our fiduciary responsibilities to you are met:

• No securities for our personal portfolio(s) shall be bought or sold where this decision is

substantially derived, in whole or in part, from the role of Investment Advisory Representative(s) of Quantumvest, unless the information is also available to the investing public on reasonable inquiry. In no case, shall we put our own interests ahead of yours.

However, some securities trade in sufficiently broad markets to permit transactions by clients to be completed without an appreciable impact on the markets of the securities. Under certain circumstances, exceptions may be made to the policies stated above. Records of these trades, including the reasons for the exceptions, will be maintained with our records as required.

Certain affiliated accounts may trade in the same securities with your accounts on an aggregated basis when consistent with our obligation of best execution. When trades are aggregated, all parties will share the costs in proportion to their investment. We will retain records of the trade Order (specifying each participating account) and its allocation. Completed Orders will be allocated as specified in the initial trade order. Partially filled Orders will be allocated on a pro rata basis. Any exceptions will be explained on the Order.

## 4. Privacy Statement

We are committed to safeguarding your confidential information and hold all personal information provided to us in the strictest confidence. These records include all personal information that we collect from you or receive from other firms in connection with any of the financial services they provide. We also require other firms with whom we deal with to restrict the use of your information. Our Privacy Policy is available upon request.

#### 5. Conflicts of Interest

Performance based fee arrangements may create an incentive for us to recommend investments which may be riskier or more speculative than those which would be recommended under a different fee arrangement. Such fee arrangements also create an incentive to favor higher fee-paying accounts over other accounts. We have procedures to help ensure that you are treated fairly and equally, and to prevent this conflict from influencing the allocation of investment opportunities among clients.

Quantumvest's advisors may employ the same strategy for their personal investment accounts as it does for its clients. However, advisors may not place their orders in a way to benefit from the purchase or sale of a security.

We act in a fiduciary capacity. If a conflict of interest arises between us and you, we shall make every effort to resolve the conflict in your favor. Conflicts of interest may also arise in the allocation of investment opportunities among the accounts that we advise. We will seek to allocate investment opportunities according to what we believe is appropriate for each account. We strive to do what is equitable and in the best interests of all the accounts we advise.

All material conflicts of interest under CCR Section 260.238(k) are disclosed regarding the investment adviser, its representatives or any of its employees, which could be reasonable expected to impair the rendering of unbiased and objective advice.

## Item 12 - Brokerage Practices

#### 1. Soft Dollars

Soft dollar benefits may be proportionally allocated to any accounts that may generate different amounts of the soft dollar benefits.

Charles Schwab may provide us with certain brokerage and research products and services that qualify as "brokerage or research services" under the rules. These research products and/or services will assist the Advisor in its investment decision making process. Such research generally will be used to service all of the Advisor's clients, but brokerage commissions paid by the client may be used to pay for research that is not used in managing the client's account. The account may pay to a broker-dealer a commission greater than another qualified broker-dealer might charge to effect the same transaction where the Advisor determines in good faith that the commission is reasonable in relation to the value of the brokerage and research services received.

Because soft dollar benefits could be considered to provide a benefit to the adviser that might cause the client to pay more than the lowest available commission without receiving the most benefit, they are considered a conflict of interest in recommending or directing custodial and third-party managerial services. Quantumvest mitigates these conflicts of interest through strong oversight of soft-dollar arrangements by the Chief Compliance Officer, in order to assure the soft dollar benefits, serve the best interests of the client.

There may other benefits from recommending Charles Schwab such as software and other technology that (i) provide access to client account data (such as trade confirmations and account statements); (ii) facilitate trade execution and allocate aggregated trade orders for multiple client accounts; (iii) provide research, pricing and other market data; (iv) facilitate payment of fees from its clients' accounts; and (v) assist with back-office functions, recordkeeping and client reporting.

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Other services may include, but are not limited to, performance reporting, financial planning, contact management systems, third party research, publications, access to educational conferences, roundtables and webinars, practice management resources, access to consultants and other third-party service providers who provide a wide array of business-related services and technology with whom Quantumvest may contract directly. Quantumvest may receive seminar expense reimbursements from product sponsors which may be based on the sales of products to their clients.

#### 2. Best Execution

We have an obligation to seek best execution for you. In seeking best execution, the determinative factor is not the lowest possible commission cost but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, reputation and responsiveness. Therefore, we will seek competitive commission rates, but we may not obtain the lowest possible commission rates for account transactions.

## 3. Brokerage for Client Referrals

We do not receive any compensation or incentive for referring you to broker-dealers for brokerage trades. We may receive additional compensation for sales of insurance products only.

## 4. Directed Brokerage

Not all advisory firms require you to direct brokerage to a specific broker-dealer or custodian. We have an obligation to seek best execution for you. In seeking best execution, the determinative factor is not the lowest possible commission cost but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, and responsiveness. Therefore, we will seek competitive commission rates, but we may not obtain the lowest possible commission rates for account transactions.

By directing brokerage to Charles Schwab & Co. "Schwab", you may pay higher fees or transaction costs than those obtainable by other broker-dealers or custodians. In most cases, we believe you are paying a discounted and reasonable rate.

If you elect to select your own broker-dealer or custodian and direct us to use them, you may pay higher or lower fees than what is available through our relationships. Generally, we will not negotiate lower rates below the rates established by the executing broker-dealer or custodian for this type of directed brokerage account, unless we believe that such rate is unfair or unreasonable for the size and type of transaction.

## 5. Trading

Transactions for each client account generally will be effected independently, unless we decide to purchase or sell the same securities for several clients at approximately the same time. We may (but are not obligated to) combine or "batch" such Orders to obtain best execution, to negotiate more favorable commission rates or to allocate equitably among our clients' differences in prices and commission or other

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transaction costs. Under this procedure, transactions will be price-averaged and allocated among our clients in proportion to the purchase and sale orders placed for each client account on any given day.

#### Item 13 – Review of Accounts

#### 1. Reviews

Reviews are conducted at least annually or as agreed to by us. Reviews will be conducted by our Chief Compliance Officer Taylor Roncancio. You may request more frequent reviews and may set thresholds for triggering events that would cause a review to take place. Generally, we will monitor for changes and shifts in the economy, changes to the management and structure of a mutual fund or company in which client assets are invested, and market shifts and corrections.

## 2. Reports

You will be provided with account statements reflecting the transactions occurring in the account on at least a monthly basis. These statements will be written or electronic depending upon what you selected when you opened the account. You will be provided with paper confirmations for each securities transaction executed in the account. You are obligated to notify us of any discrepancies in the account(s) or any concerns you have about the account(s).

## Item 14 - Client Referrals and Other Compensation

We do not receive any compensation for referring clients to another advisor nor do we pay any compensation to another advisor if they refer clients to us.

## Item 15 - Custody

We do not have physical custody of any accounts or assets. However, we may be deemed to have custody of your account(s) if we have the ability to deduct your monthly fees from the custodian. We use Schwab the custodian and/or broker-dealer for all your accounts. You should receive at least monthly statements from the broker-dealer or custodian that holds and maintains your investment assets. We urge you to carefully review such statements and compare this official custodial record to the account statements that we may provide to you. Our statements may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities. If you notice any discrepancies, please contact Quantumvest.

We do not debit the client fees directly from your advisory account. We send information to your custodian to debit your fees and to pay them to us. You authorized the custodian to pay us directly at the onset of the relationship.

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## Item 16 - Investment Discretion

We usually receive discretionary authority from you at the beginning of an advisory relationship to select the identity and amount of securities to be bought or sold. This information is described in the Advisory Agreement you sign with us. In all cases, however, this discretion is exercised in a manner consistent with your stated investment objectives for your account.

When selecting securities and determining amounts, we observe the investment policies, limitations and restrictions you have set. For registered investment companies, our authority to trade securities may also be limited by certain federal securities and tax laws that require diversification of investments and favor the holding of investments once made.

We require that any investment guidelines and/or restrictions be provided to us in writing.

## Item 17 - Voting Client Securities

As a matter of firm policy and practice, we do not have any authority to and do not vote proxies on behalf of advisory clients. You retain the responsibility for receiving and voting proxies for any and all securities maintained in your portfolios. We may provide advice to you regarding your voting of proxies. We are authorized to instruct the custodian to forward you copies of all proxies and shareholder communications relating to your account assets.

## Item 18 - Financial Information

We are required to provide you with certain financial information or disclosures about our financial condition. We have no financial commitment that would impair our ability to meet any contractual and fiduciary commitments to you, our client. We have not been the subject of any bankruptcy proceedings. In no event shall we charge advisory fees that are both in excess of five hundred dollars and more than six months in advance of advisory services rendered.

## Item 19 – Requirements for State Registered Advisers

#### Part A - Principals

There is one principal of Quantumvest, Taylor Roncancio. He is the owner, an investment adviser representative, CCO and was born in 1987. There is one other investment adviser representative, Austin Roncancio. Please refer to the Part 2Bs attached for information pertaining to their education and business background.

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Part B – Other Business

Please refer to the Part 2B attached.

Part C - Performance Fees

We currently charges performance-based fees (fees based on a share of capital gains or capital appreciation of the assets of a client). These fees are described in greater detail in Items 5 and 6 above.

Part D – Disclosure Events

Neither Quantumvest nor Taylor Roncancio has any reportable events to disclose here. There have been no arbitration awards and no awards as a result of civil, self-regulatory organization, or administrative proceeding.

Part E - Other Relationships

Neither the firm nor Taylor Roncancio has any relationship with any issuer of securities.

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## ADV Part 2B Brochure Supplement - Taylor Roncancio

Item 1 – Cover Page

# **Taylor Roncancio**

CRD#: 6000081

Quantumvest, Inc. 2600 N. 44<sup>th</sup> St. Ste., 210 Bldg. B Phoenix, AZ 85008 www.quantum-vest.com (480) 237-4007

This Brochure supplement provides information about Taylor Roncancio and supplements the Quantumvest, Inc. ("Quantumvest") Brochure. You should have received a copy of that Brochure. Please contact Taylor Roncancio if you did not receive the Brochure or if you have any questions about the contents of this supplement. Additional information about Quantumvest and Taylor Roncancio is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

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## Item 2 - Educational Background and Business Experience

Full Legal Name: Taylor Roncancio Year of Birth: 1987

#### Education

Bachelor of Business Administration in Supply Chain Management 2010 Texas Christian University, Fort Worth, TX

**Business History** 

June 2014 – Present CCO and Managing Member at Quantumvest, Inc.

June 2013 – May 2014 Financial Advisor at Bank of America

April 2012 – May 2014 Financial Advisor at Merrill Lynch

August 2011 – April 2012 Financial Advisor at Guardian Life

January 2012 – March 2012 Registered Representative at Park Avenue Securities

July 2011 – August 2011 Unemployed

January 2011 – June 2011 Sales Representative at Legends Cadillac

June 2010 – January 2011 Assistant Facility Manager at Rinchem Company, Inc.

August 2006 – June 2010 Student at Texas Christian University

May 2004 – August 2009 Sales Coordinator at AFS Logistics

May 2008 – August 2008 Install Assistant at Frest Air LP

## Item 3 – Disciplinary History

Neither Quantumvest nor Taylor Roncancio has any disciplinary history to disclose.

#### Item 4 – Other Business Activities

As noted in item 10 "Other Financial Industry Activities and Affiliations" above, Taylor Roncancio has the following outside business activities and/or affiliations to disclose.

Taylor Roncancio may recommend insurance products and may also, as independent insurance agents, sell those recommended insurance products to Clients. The sale of these products accounts for approximately 5% of his time. When such recommendations or sales are made, a conflict of interest exists as the Insurance licensed Investment Adviser Reps earn insurance commissions for the sale of those products, which may create an incentive to recommend such products. We require that all Investment Adviser Reps disclose this conflict of interest when such recommendations are made. Also, we require Investment Adviser Reps to disclose that Clients may purchase recommended insurance products from other insurance agents not affiliated with us. Taylor Roncancio is not a licensed insurance agent in the State of California. As such, insurance products and services will not be offered to California residents.

Taylor Roncancio owns Roncancio Enterprise, LLC, which owns and rental properties and accounts for 5% of his time.

## Item 5 – Additional Compensation

Taylor Roncancio may receive additional compensation for sales of insurance products. Taylor Roncancio is eligible to receive incentive awards (including prizes such as trips or bonuses) for recommending certain types of insurance policies or other investment products that he recommends. Insurance products and services will not be offered to California residents.

## Item 6 – Supervision

Taylor Roncancio is the Chief Compliance Officer and performs all supervisory duties for his firm.

## Item 7 – Requirements for State-Registered Advisers

Taylor Roncancio has no reportable events to disclose here. There have been no arbitration awards and no awards as a result of civil, self-regulatory organization, or administrative proceeding. Taylor Roncancio has not been the subject of a bankruptcy petition.

#### Performance Fees

We currently charges performance-based fees (fees based on a share of capital gains or capital appreciation of the assets of a client). These fees are described in greater detail in Items 5 and 6 above.

#### Other Relationships

Neither the firm nor Taylor Roncancio has any relationship with any issuer of securities.

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## ADV Part 2B Brochure Supplement - Austin Roncancio

Item 1 – Cover Page

# **Austin Roncancio**

CRD#: 6745943

Quantumvest, Inc. 2600 N. 44<sup>th</sup> St., Ste. 210, Bldg. B Phoenix, AZ 85005 www.quantum-vest.com (480) 237-4007

This Brochure supplement provides information about Austin Roncancio and supplements the Quantumvest, Inc. ("Quantumvest") Brochure. You should have received a copy of that Brochure. Please contact Taylor Roncancio if you did not receive the Brochure or if you have any questions about the contents of this supplement. Additional information about Quantumvest and Austin Roncancio is available on the SEC's website at www.adviserinfo.sec.gov.

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## Item 2 - Educational Background and Business Experience

Full Legal Name: Austin Luis Roncancio Year of Birth: 1988

#### Education

Bachelor of Business Administration in Supply and Value Chain Management 2011 Texas Christian University, Fort Worth, TX

## **Business History**

January 2017 – Present Investment Advisor at Quantumvest, Inc.

January 2012 – January 2017 Sales Manager at Fresh Air LP

May 2011 – December 2011 Account Manager at Echo Global Logistics

August 2007 – May 2011 Student at Texas Christian University

## Item 3 - Disciplinary Information

Neither Quantumvest nor Austin Roncancio has any disciplinary history to disclose.

### Item 4 - Other Business Activities

Austin Roncancio is 20% owner of Fresh Air LP; this activity accounts for 1% of his time.

## Item 5 - Additional Compensation

Austin Roncancio receives a small compensation for his ownership in Fresh Air LP.

## Item 6- Supervision

Austin Roncancio is supervised by the CCO, Taylor Roncancio. Please contact him at 480-237-4007 with questions regarding supervision.

## Item 7 - Requirements for State-Registered Advisers

Austin Roncancio has no reportable events to disclose here.

## Performance Fees

We currently charges performance-based fees (fees based on a share of capital gains or capital appreciation of the assets of a client). These fees are described in greater detail in Items 5 and 6 above.

#### Other Relationships

Neither the firm nor Austin Roncancio has any relationship with any issuer of securities.

## ADV Part 2B Brochure Supplement - Jared Zientz

Item 1 – Cover Page

# Jared Zientz

CRD#: 7216019

Quantumvest, Inc. 2600 N. 44<sup>th</sup> St., Ste. 210, Bldg. B Phoenix, AZ 85005 www.quantum-vest.com (480) 237-4007

This Brochure supplement provides information about Jared Zientz and supplements the Quantumvest, Inc. ("Quantumvest") Brochure. You should have received a copy of that Brochure. Please contact Taylor Roncancio if you did not receive the Brochure or if you have any questions about the contents of this supplement. Additional information about Quantumvest and Jared Zientz is available on the SEC's website at www.adviserinfo.sec.gov.

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## Item 2 - Educational Background and Business Experience

Full Legal Name: Jared Zientz Year of Birth: 1997

## Education

Bachelor of Science in Finance Data Analytics Certificate

Arizona State University, Tempe, AZ 2019

## **Business History**

January 2020 – Present Investment Advisor at Quantumvest, Inc.

October 2018– December 2019 Intern, Roncancio Wealth Management

August 2014– December 2019 Student, Arizona State University

January 2018 – May 2019 UASP Tutor, Arizona State University

## Item 3 - Disciplinary Information

Neither Quantumvest nor Jared Zientz has any disciplinary history to disclose.

### Item 4 - Other Business Activities

Jared Zientz does not engage in other business activities.

## Item 5 - Additional Compensation

Jared Zientz does not receive additional compensation.

## Item 6- Supervision

Jared Zientz is supervised by the CCO, Taylor Roncancio. Please contact him at 480-237-4007 with questions regarding supervision.

## Item 7 - Requirements for State-Registered Advisers

Jared Zientz has no reportable events to disclose here.

#### Performance Fees

We currently charges performance-based fees (fees based on a share of capital gains or capital appreciation of the assets of a client). These fees are described in greater detail in Items 5 and 6 above.

#### Other Relationships

Neither the firm nor Jared Zientz has any relationship with any issuer of securities.

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